

# POWER DISTRIBUTION TRANSFORMATION

Through Enhanced Private Sector Participation  
and Smart Grid Technology

August 10, 2016 – Hotel The Leela Palace, New Delhi  
(3:45 pm onwards followed by dinner)

*Chief Guest*



*Shri Piyush Goyal*

Hon'ble Minister (I/c) Power, Coal,  
Mining, New and Renewable Energy

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## *Background*

**A**n efficient and financially viable power sector is an important pre-requisite for the growth of the economy and all round socio-economic development. India has made impressive progress in adding to the size of its overall power generation capacity. However, India's average plant load factor (PLF) dropping to 15 years low has been a matter of concern. Power distribution is the only interface between utilities and consumers and therefore, the most important link and cash register for the power sector. A reformed power sector will require lower fiscal subsidies resulting in reduced contingent liabilities.

The Ministry of Power, Government of India has implemented decisive and path breaking reforms to ensure affordable and 24x7 accessible power for all. The Ministry has undertaken commendable positions to promote investments in the power distribution and has notified scheme for financial restructuring of State Distribution Companies (DISCOMs). While Government efforts in this direction are highly appreciated, industry is of the opinion that there is a long way to go in further improving sectoral efficiency and strengthening of the Power Distribution Sector. A possible solution is perhaps, Power Distribution Transformation by opening up the power distribution to private capital and free market competition through pricing reforms and use of smart grid technology.

A financially sound power distribution sector is a necessary condition to accomplish the objective of the 24x7 Power for All (PFA) initiative.



## *Objective*

ASSOCHAM's Conference on 'Power Distribution Transformation', since coincides with the Ministry's monthly Review Planning and Monitoring (RPM) meeting with State officials, it will facilitate industry's interaction with State Government officials (invited as panelists to share their insights and perspectives). It would therefore, be an august forum for interaction and deliberations between all stakeholders – industry and Government (Center and State).



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## PROGRAMME

3:45 pm – 4:15 pm	Registration and High Tea	
4:20 pm	Opening Address	<b>Shri Shrirang Karandikar</b> Chairman , National Council on Power and CEO, India Power Corporation Ltd.
4:30 pm – 6:00 pm	SESSION-1	<b>SMART GRID PERSPECTIVE IN DISTRIBUTION</b>
Chairman and Session Co-ordinator		<b>Shri Prabhu Narayan Singh</b> Director Smart Grid, Government of India
Co-Chairman		<b>Shri Rahul Tongia</b> , India - Sr. Researcher/ Advisor/ Professor - Infra & Sustainable Dev. - The Brookings Institution <i>(Introduces the session topic (10 min))</i>
Panelists Power Utilities (Discoms)		<b>Shri Pankaj Kumar Pandey</b> , IAS MD BESCOM, Karnataka <b>Shri G. Raghuma Reddy</b> , IAS CMD, Southern Power Distribution Co. of Telangana Ltd. <b>Shri Sanjeev Kumar</b> IAS CMD, MAHADISCOM <b>Shri Ravindranath Sen</b> , IAS Chairman WBERC, West Bengal
Industry (Metering perspective)		<b>Shri K.N. Neelkant</b> , Managing Director and CEO, Crompton Greaves Ltd. <b>Shri Vikram Gandotra</b> , President & Div. Head, Smart Grid Siemens Ltd <b>Shri Ashish Tandon</b> , Managing Director, Egis India Ltd. <b>Shri Sunil Singhvi</b> , CEO Energy, Secure Meters Ltd. <b>Shri Gopal Krishna Saxena</b> , CEO & Director, BSES Rajdhani Power Limited
(Communication perspective)		<b>Shri Ananth Chandramouli</b> , Head – Energy & Utilities Infosys Ltd.
Q & A and Open Floor Discussion with Participants		
6:00 pm – 7:45 pm	SESSION-2	<b>DISTRIBUTION TRANSFORMATION: ENHANCED PRIVATE SECTOR PARTICIPATION</b>
Chairman and Session Co-ordinator		<b>Shri A.K. Kumar</b> IAS, IAS Jt. Secretary to Govt of India, Ministry of Power
Co-Chairman		<b>Shri Sanjay Shukla</b> , IAS, Chairman, Distribution, MPPMCL <i>(Introduces the session topic (10 min))</i>
Panelists State Government Panelists		<b>Shri Hemant Sharma</b> , IAS CMD, Grid Corporation Of Odisha Ltd. (Gridco Ltd). <b>Shri Sanjay Malhotra</b> , IAS Principal Secretary Energy, Govt of Rajasthan & CMD Rajasthan RVPM. <b>Shri Ajay Jain</b> , IAS Secretary Energy, Andhra Pradesh and Chairman APGENCO
Industry		<b>Shri Praveer Sinha</b> , CEO and MD, Tata Power DDL Ltd. <b>Shri Aniruddh Basu</b> , MD CESC <b>Shri Sunil Misra</b> Director General, IEEMA <b>Shri Jinal Mehta</b> , CEO and Director, Torrent Energy Ltd. <b>Shri Vinayak Chatterjee</b> , Feedback Ventures <b>Shri Raghav Kanoria</b> Director, India Power Corporation Bodhgaya Ltd.
Q & A and Open Floor Discussion with Participants		
7:45 pm – 8:00 pm	Tea Break	
8:00 pm – 9:30 pm	PLENARY SESSION IN PRESENCE OF CHIEF GUEST	
8:00 pm	Welcome address	<b>Shri Sunil Kanoria</b> , President ASSOCHAM
8:05 pm	Special Addresses	<b>Shri Bhagwat S. Babel</b> , President, IEEMA <b>Shri Anil Sardana</b> , MD and CEO Tata Power <b>Shri Sunil Mehta</b> , Vice Chairman, Torrent Power Limited <b>Shri Sanjiv Goenka</b> , Chairman, CESC-RP Goenka Group
8:25 pm	Keynote Address by the Guest of Honour	<b>Shri M.K. Goel</b> , CMD PFC <b>Mr. Rajesh Pandey</b> IAS, CMD WBSCDCL <b>Shri Sujit Gulati</b> IAS, Principal Secy-Energy, Gujarat <b>Shri Pratyaya Amrit</b> , IAS, Principal Secretary to Govt of Bihar, CMD Bihar State Power Holding Co.
9:00 pm	Inaugural Address by the Chief Guest	<b>Shri Piyush Goyal</b> Hon'ble Minister (I/c) Power, Coal, Mining, New and Renewable Energy
9:20 pm	Vote of Thanks	<b>Shri Shrirang Karandikar</b> , Chairman, National Council on Power, ASSOCHAM
9:30 pm	DINNER	

[PS: Speaker confirmations awaited as yet]

# PARTNERSHIP OPPORTUNITIES

## Principal Sponsor: Rs. 5 lakhs

- Prominent display of Company Logo as 'Principal Sponsor' on the main backdrop, preconference advertisement release in leading news daily, Conference website, Thank you panel at the venue, and in post Conference publicity.
- Speaker Slot in the Inaugural Session of the Conference.
- Three standees at the venue.
- 10 complimentary delegate passes for participation at the Conference.

## Sponsor : Rs. 3 lakhs

- Prominent display of Company Logo as 'Sponsor' on the main backdrop, preconference advertisement release in leading news daily, Conference website, Thank you panel at the venue, and in post Conference publicity.
- Speaker Slot in the Technical Session of the Conference/ Valedictory Session.
- Two standees at the venue.
- 7 complimentary delegate passes for participation at the Conference.

## Co-Sponsor : Rs. 2 lakhs

- Prominent display of Company Logo as 'Co-Sponsor' on the main backdrop, preconference advertisement release in leading news daily, Conference website, Thank you panel at the venue, and in post Conference publicity.
- One standee at the venue.
- Speaker Slot in the Technical Session of the Conference.
- 5 complimentary delegate passes for participation at the Conference.

## Delegate Kit/ Writing Pad and Pen / Lanyard sponsors : Rs. 1,50,000/-

- Prominent display of Company Logo as 'Delegate Kit Sponsor' on Delegate Bag/ Writing Pad and pen/ Lanyard (as per category opted for).
- Prominent display of Company Logo on the main backdrop, pre-conference advertisement release in leading news daily, Conference website, Thank you panel at the venue, and in post Conference publicity.

## Logo support : 1,00,000/-

- Logo visibility on the main backdrop under the category 'Supported by'

## Registration: Rs. 3,000/- per delegate

A discount of 10% on multiple participation (i.e. 2 or more from same company) would apply

- Payment by Cheque/ DD in favour of 'ASSOCHAM', payable at Delhi
- Payment through NEFT/RTGS (UTR receipt must be submitted)

*For further details, please contact*

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