Coming of age: Changing contours of the relationship between bankers and borrowers

- Smoothening the Flow of Finance
- Improving Ease of Doing Business Climate
- Resolving stress in MSME sector by various Reforms
- Role of Fintech, Artificial intelligence, Blockchain
- Peer-to-peer (P2P)
- Access to data and ratings
- Increased responsibilities on both bankers and borrowers
- Shift from judgement-based banking to evidence-based banking

9th August 2018, Hotel Four Seasons, Worli, Mumbai

Chief Guest*
Shri Sudhir Sachchidanand Mungantiwar
Hon'ble Cabinet Minister Finance & Planning and Forests
Government of Maharashtra

Guest of Honor*
Shri M. K. Jain
Deputy Governor
Reserve Bank of India

Special Address
Shri S. S. Mundra
Former Deputy Governor
Reserve Bank of India

Keynote Speaker
Dr. M. S. Sahoo
Chairperson
Insolvency & Bankruptcy Board of India

Banking Perspective
Smt Arundhati Bhattacharya
Former Chairman, State Bank of India

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OVERVIEW

In today scenario Aamadmi, Industries, Bureaucrats and regulatory are talking about the diagnosing Non-Performing Assets and how IBC will make an effective resolution plan for tackling the wilful defaulters for the double digit inclusive growth of the Indian industry, for that effective relationship between bankers –Borrowers is very important to understanding the new trends, their impact for find the solution to create a constructive and healthy relationship. It is expected that by 2020, India will have the largest job-ready youth population in the world.

The time has come for the policy makers as well lenders to focus on not only the big corporate house but also the MSMEs sectors for exclusive growth. It is very important for lenders to understand the life-cycle of industry for a strong oversight mechanism related policies are implemented at the operating level.

Government of India has further approved the Insolvency and Bankruptcy Code 2016 with an objective of expediting resolution plan for stressed Assets.

The digitalization started with new competition, Fintech companies offering solutions such as low-cost international transfers or supply chain financing solutions and new digital financial services like Artificial intelligence (AI), Blockchain are offering the product & service enhancements to clients. Blockchain-based systems also allow to peer-to-peer (P2P) transactions over the internet after entering the new financial technology it not only utilized to drive innovation in the financial industry, but also to transform the ecosystem and increase speed and efficiency for lending.

Therefore, for the inclusive growth it is very essential to make a healthy and mutually beneficial relationship between the banks and borrowers. The both parties need to understand the challenges and changing environment of businesses. Remember that bankers and borrowers have a symbiotic relationship and one cannot fly high in closing off.

FOCUS AREAS

- Fraud Due To Illiteracy
- Creating More Alternative Finance Source For The Credit Growth
- Impact From GST, IND-AS & IBC On Indian Ecosystem
- MSME Lending
- Impact Of The New Banking Ordinance
- NBFC Ratings
- ARCs 15%-85% norms
- Impact of Prompt Corrective Actions On Banks
- Governance Through Board of Banking Banks Board Bureau (BBB)
- Regulatory Issues
- Low Credit Lending
- Recapitalization & Mergers
- Smoothening the Flow of Finance
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- Role of Fintech, Artificial intelligence, Blockchain
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TARGET AUDIENCE

- Representatives from various Government Organizations
- Microfinance Companies
- MSME Entrepreneurs
- Non-Banking Finance Companies
- Executives From Banks & Financial Institutions
- Lawyers & Insolvency Professionals
- Private Equity And Venture Capitalists
- Infrastructure Companies
- Academic & Research Organizations
- Credit Rating and Insurance Agencies
- Partners, Directors, CEOs and Other Business Leaders
- Chartered Accountants/ Cost Accountants/ Company Secretaries
GLIMPSE OF PREVIOUS BANKERS BORROWERS BUSINESS MEETS

2nd Bankers Borrowers Business Meet Held On 06th April 2016, New Delhi

As the summit will attract who is who from different segments of Industry, Senior Officials from Ministries, Reserve Bank of India and other stakeholders there is great opportunity for brand promotion and there will be an opportunity to interact with policy makers and regulators. The captains of business community from across the country shall be actively participating. The deliberations in the Inaugural/Technical sessions will serve as a game changer and help authorities in addressing the issues which may be raised by different stakeholders. Your organization being an upcoming brand of our Indian financial industry, we seek your august presence and also invite your esteem organization for sponsorship. The benefits of association with this flagship annual summit as sponsor are enclosed.
The summit provides an excellent opportunity for companies to promote their product & services to the focused audience besides networking during tea/ coffee and lunch intervals. The sponsorship details are as under:-

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<tr>
<th>CATEGORY</th>
<th>AMOUNT</th>
<th>BENEFITS</th>
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<tr>
<td>Summit Partner</td>
<td>8 Lakhs</td>
<td>All Benefits As Stated Below 1-8</td>
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<td>Platinum Partner</td>
<td>7 Lakhs</td>
<td>From 2 to 8</td>
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<td>Gold Partner</td>
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1. Status of ‘Summit Partner’ the Sponsor name and logo will be prominently displayed at the Summit venue.
2. Branding of company’s logo on the main backdrop at the Summit.
3. Speaker slot to a company representative
4. Insertion of Company’s brochure and publicity material into the documentation pack.
5. Complimentary exhibition space of 2X2 sq. meters at the venue of the Summit.
6. 15 Delegate Passes to attend the Summit.
7. Screening of a Corporate Video during the Break
8. Display of 2 Company banners inside the Summit hall and Lunch area.
9. 10 Delegate passes to attend the Summit.

Delegate Registration Fees (Per Delegate)
Rs. 2,500/- (Inclusive GST)

ADVERTISEMENT FOR KNOWLEDGE REPORT

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<td>Inside Back Cover</td>
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