

CURRICULUM-VITAE

ANKIT SHARMA
H.NO - A/33 GALI NO – 2
SAURABH VIHAR JAIPUR BADARPUR ROAD
NEW DELHI – 110044
PHONE NO. 9599382302
EMAIL ID – angad1994sharma@gmail.com

CAREER OBJECTIVE:

To Step into an organization which provides me a challenging job where I can put all my skills and improve knowledge that effectively contribute to the growth of organization.

EDUCATIONAL QUALIFICATIONS

- Currently doing **MBA** in **MARKETING** from **IGNOU UNIVERSITY**.
- Bachelor in stream of **ARTS** from **IGNOU UNIVERSITY** 2021.
- **Diploma** in stream of **MECHANICAL ENGINEERING** from **CHANDIGARH UNIVERSITY** 2015.
- **12th** passed from **CBSE BOARD** 2010.
- **10th** passed from **CBSE BOARD** 2012.

ADDITIONAL QUALIFICATIONS:

- Basic course of COMPUTER (**DOS, MS OFFICE, MS WORD, EXCEL, POWER POINT**) etc., working knowledge of INTERNET & E-MAIL.
- Knowledge in **AUTOCAD**.

WORK EXPERIENCE:

- 2 YEAR Work Experience in **PASCO AUTOMOBILES, MARUTI AUTHORISED DEALER**, as a **SALES AND SERVICE ENGINEER**.
- 1 Year work Experience in a **NBFC** company **PROFECTUS CAPITAL PVT LTD** as a **RELATIONSHIP OFFICER** in **LAP SELF EMPLOYED VERTICAL**.
- Currently working in a **NBFC** company **ADITYA BIRLA FINANCE LTD** as a **RELATIONSHIP MANAGER** in **LAP vertical** from AUGUST 2022.

JOB RESPONSIBILITIES

- Sourcing of LAP self-employed files to DSA & CONNECTORS.
- New lead generation & follow up on leads given, maintain record of sales leads.
- Build Relationship with DSA & CONNECTORS based business.
- Analysing of business trends and targets figures to formulate new strategies.
- Develop new relationship with new customer to increase business.
- Responsible for processing documentations of loans and other financial services.
- Manage Login, Sanction & Disbursement of loan cases.
- Maintained excellent customer service skills.
- Solving customer queries to help proper functioning of sanctioning & disbursement.

INTERESTS

- Music, Cricket, GYM, Wrestling, Movies, Making friends

HOBBIES

- Travelling Listening to songs.
- Playing Cricket Discussing with friends about general topics.

STRENGTHS

- Willingness and interest in doing hard work with dedication and commitment.
- Adaptability to work in any kind of work situation.
- Respect towards seniors as well as classmates.
- Positive Attitude.

PERSONAL INFORMATION

Father's Name: Ramesh Chand

Mother's Name: Meena Devi

Date of Birth: 27-11-1994

EMAIL ID: angad1994sharma@gmail.com

Gender: Male

Nationality: Indian

Marital Status: Single

Languages Known: English, Hindi & Punjabi

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

DATE:

PLACE: New Delhi