

## CURRICULUM-VITAE

**ANKIT SHARMA**

**H.NO - A/33 GALI NO – 2**

**SAURABH VIHAR JAIPUR BADARPUR ROAD**

**NEW DELHI – 110044**

**PHONE NO. 9599382302**

**EMAIL ID – [angad1994sharma@gmail.com](mailto:angad1994sharma@gmail.com)**

### **CAREER OBJECTIVE:**

To Step into an organization which provides me a challenging job where I can put all my skills and improve knowledge that effectively contribute to the growth of organization.

### **EDUCATIONAL QUALIFICATIONS**

- Currently doing **MBA in MARKETING** from **IGNOU UNIVERSITY**.
- Bachelor in stream of **ARTS** from **IGNOU UNIVERSITY** 2021.
- **Diploma** in stream of **MECHANICAL ENGINEERING** from **CHANDIGARH UNIVERSITY** 2015.
- **12<sup>th</sup>** passed from **CBSE BOARD** 2010.
- **10<sup>th</sup>** passed from **CBSE BOARD** 2012.

### **ADDITIONAL QUALIFICATIONS:**

- Basic course of **COMPUTER (DOS, MS OFFICE, MS WORD, EXCEL, POWER POINT)** etc., working knowledge of **INTERNET & E-MAIL**.
- Knowledge in **AUTOCAD**.

### **WORK EXPERIENCE:**

- 2 YEAR Work Experience in **PASCO AUTOMOBILES, MARUTI AUTHORISED DEALER**, as a **SALES AND SERVICE ENGINEER**.
- 1 Year work Experience in a **NBFC** company **PROFECTUS CAPITAL PVT LTD** as a **RELATIONSHIP OFFICER** in **LAP SELF EMPLOYEED VERTICAL**.
- Currently working in a **NBFC** company **ADITYA BIRLA FINANCE LTD** as a **RELATIONSHIP MANAGER** in **LAP vertical** from **AUGUST 2022**.

### **JOB RESPONSIBILITIES**

- Sourcing of **LAP self-employed** files to **DSA & CONNECTORS**.
- New lead generation & follow up on leads given, maintain record of sales leads.
- Build Relationship with **DSA & CONNECTORS** based business.
- Analysing of business trends and targets figures to formulate new strategies.
- Develop new relationship with new customer to increase business.
- Responsible for processing documentations of loans and other financial services.
- Manage Login, Sanction & Disbursement of loan cases.
- Maintained excellent customer service skills.
- Solving customer queries to help proper functioning of sanctioning & disbursement.

**INTERESTS**

- Music, Cricket, GYM, Wrestling, Movies, Making friends

**HOBBIES**

- Travelling Listening to songs.
- Playing Cricket Discussing with friends about general topics.

**STRENGTHS**

- Willingness and interest in doing hard work with dedication and commitment.
- Adaptability to work in any kind of work situation.
- Respect towards seniors as well as classmates.
- Positive Attitude.

**PERSONAL INFORMATION**

Father's Name: Ramesh Chand

Mother's Name: Meena Devi

Date of Birth: 27-11-1994

EMAIL ID: angad1994sharma@gmail.com

Gender: Male

Nationality: Indian

Marital Status: Single

Languages Known: English, Hindi & Punjabi

**DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

**DATE:**

**PLACE:** New Delhi