

HARIOM MISHRA
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9310193246



EDUCATION

Bachelors in Commerce and Accounting (Hons)	Hansraj College	University of Delhi
Relevant Coursework: Financial Accounting, Corporate Accounting, Business laws, Company laws, Statistics with R, Microeconomics, Macroeconomics		

ACCOMPLISHMENTS AND ACADEMIC AWARDS

ACADEMICS

779.81 / 800 in CUET 2022 (99.3 percentile)

COMPETITIONS

- **Winners**, Zee Media Pariksha Pe Charcha Competition (Featured on National television during Pariksha Pe Charcha, 2022)
- **National Finalists**, INVICTA Business Case Competition, Shaheed Sukhdev College of Business Studies
- **National Finalists**, CBS Valuation Challenge, Shaheed Sukhdev College of Business Studies
- **Mr. Best Orator**, Cambridge School Noida
- **National Talent Search Examination**, Qualified First Stage (Only one from my school to do so)

OLYMPIADS

- **Gold Medalist** (School), International Mathematics Olympiad, National Science Olympiad (SOF), 2017, Silverzone Foundation, 2016 (State Rank 3)
- **Bronze Medalist** (School), National Astronomy Olympiad

INTERNSHIP EXPERIENCE

AIIESEC in DELHI UNIVERSITY | Non-Profit Organization | Junior Marketing Manager

Feb 2023 - Aug 2023

- Assisted in preparing **Marketing Strategy** for the department for the entire semester to maximize our outreach and successfully realizing our targets for the same
- Assisted in getting and managing Media Partnerships both long term and short term. Also was part of the team involved in getting college society partnerships with other societies for fulfillment of overall goals of the organization
- Awarded with being the **Best Performing Member** of my team, whereas my department was awarded with the **Best Performing Department** award both in the local entity as well as nationally in the June National Conference held in Goa
- Assisted in Social Impact Project, involving distribution of sanitation and hygiene materials among marginalized communities in Delhi

NET IMPACT CONSULTING, DELHI UNIVERSITY | Social Impact Consulting | Impact Consulting Intern

May 2023- Aug 2023

- **Led a study** menstrual hygiene practices, recommended interventions to promote menstrual hygiene in low income communities and rural areas.
- Part of a **highly-selective team** on finding ways to diversify income streams and overall reach.

POSITIONS OF RESPONSIBILITY

Analyst | IFSA Network | Financial Services

Aug 2023- present

- Selected for the role of an analyst in the IFSA Network out of 50 applicants.

Knowledge and Development Head | Finance and Economics Research Cell | Hansraj College

July 2023 - present

- Currently conducting research on impact of RUSSIA-UKRAINE war across different economies and various sectors within the economy and social impact, for the publishing of the first research journal of this year by the college.
- Organized regular problem-solving workshops; succeeded in increasing student engagement with entrepreneur ventures by **2.5x in 2 months**
- Inducted **20 members** from **200+ applicants** through interviews; conducted sessions on article writing and research paper writing for new joiners.

Junior Consultant | Mark-it, Strategy Consulting Society | Hansraj College

Nov 2022- Aug 2023

- Part of the highly selective team to handle client project assisting the client in website building and doing a research on ESG ratings and their implications on a business
- Conduct various firm portfolio research for increment of placement opportunities, increased the internship drives by **2x**
- Organized alumni engagement sessions on resume writing and case interviews, assisting **20+ members** in preparing for internships and competitions

President | School Council | Cambridge School Noida

Apr 2021 – Apr 2022

- Led the entire school council comprising of 57 members, for the entire academic year.
- Started an initiative to open an internship cell in the college to provide internships to students on the lines of NEP so that they could gain work experience and develop their skills accordingly.
- Led and actively coordinated the recruitment drive to select the junior members of the school council to replace us as we graduated from high school.

School Captain | National Cadet Corps | Cambridge School Noida

Apr 2018 – Mar 2019

- Coordinated activities and events according to the term calendar.
- Actively **led the school contingent** and participated in CATC-129 camp.